

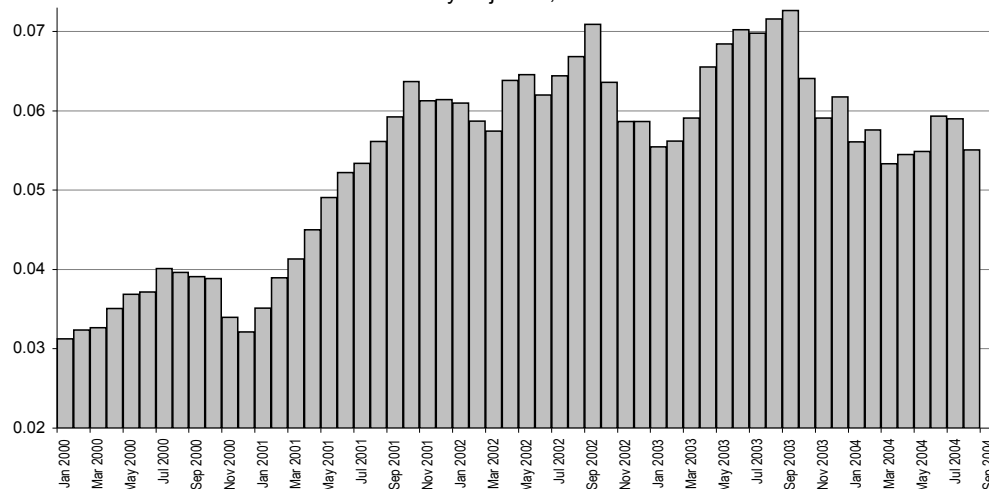
**INTRODUCTION**

Modest growth has displaced a four-year economic slowdown in King County. While income and employment changes remain small compared with the four years of rapid growth in the late 1990s, local economic conditions have markedly improved. Since mid-2000, the region has weathered a series of setbacks, punctuated by energy price volatility, the September 11, 2001 terrorist attacks, accounting scandals and the collapse in equity market valuations, and the buildup and continued aftermath of war in Afghanistan and Iraq. For the first time in years there are signs of unmistakable progress, but the improvement only belies the magnitude and duration of the 2001 recession.

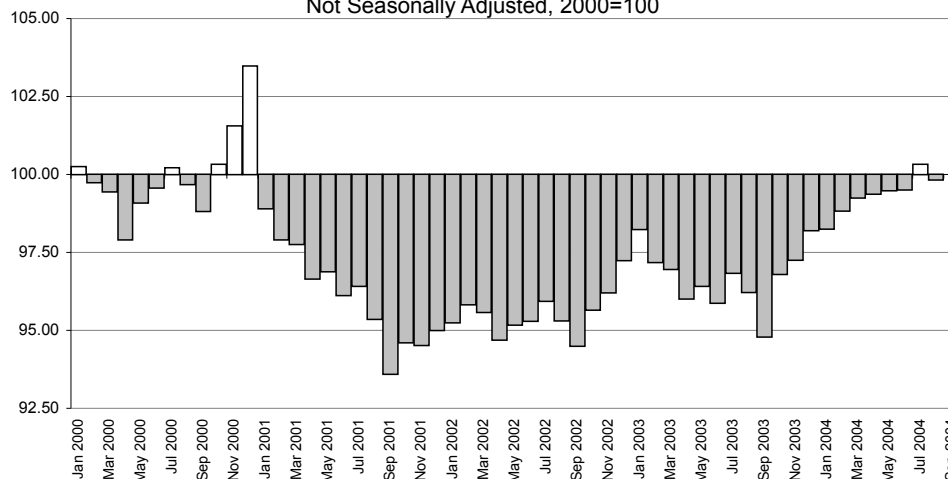
After reaching several 21-year highs, seasonally adjusted unemployment dipped to the lowest levels since the summer of 2001. Although the unemployment statistics omit the thousands of workers who have dropped out of the labor market altogether, total employment has largely returned to 2000 levels. Once natural increases to the workforce are considered, however, from population growth to new college graduates, jobs remain considerably more scarce than at almost any point in the middle to late 1990s.

Local business activity has been erratic in the absence of strong expansion in national markets. For nearly three years, forecasters have anticipated an imminent recovery in the national economy. Strong growth in the second half of 2003 stalled in the second quarter of 2004, with little consistency anticipated in the second half of the year. A stream of mixed news has characterized an economy that has seemed to take a step back for every two steps forward. While compelling statistical evidence of a turnaround has materialized, the economy has yet to perform up to expectations – or to fully emerge from the 2001 recession.

**King County Unemployment Rate**  
Seasonally Adjusted, 2000-2004

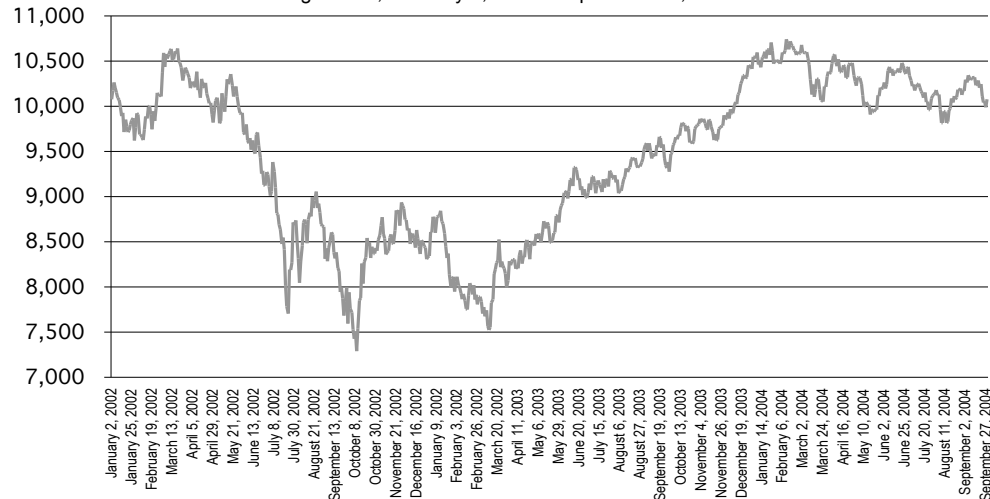


**King County Total Employment**  
Not Seasonally Adjusted, 2000=100

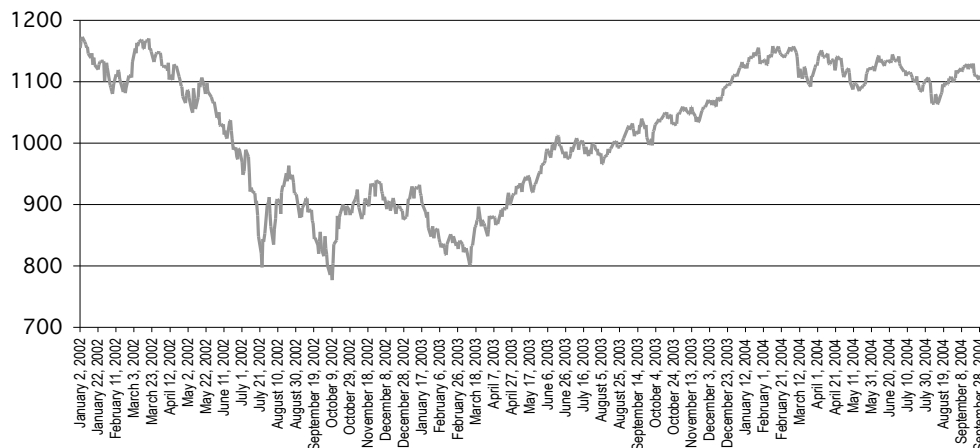


**Dow Jones Industrial Average**

Closing Values, January 1, 2002 - September 28, 2004

**Standard and Poor's 500 Index**

Closing Values, January 1, 2002 - September 30, 2004



For 2005, the King County Office of Management and Budget anticipates steady, if modest, improvement in the national economy. This forecast, developed by surveying local economists, published state and national forecasts, and county econometric models, is the basis for 2005 revenue and expenditure projections. Initial estimates of 2006 and 2007 revenues and expenditures are also prepared from this forecast for the out-year current expense subfund financial plan.

**REVIEW OF ECONOMIC CONDITIONS**

Statistically, the national recession ended in November 2001. However, the jobless recovery that followed generally resulted in more dislocation than the actual recession. A year ago, unemployment was still 0.7 percent above December 2001 levels,<sup>1</sup> while real median household income fell 1.1 percent in 2002.<sup>2</sup> In the last year, the unemployment rate has fallen to its lowest level since October 2001 – 5.4 percent – after peaking at 6.3 percent in June 2003.

Yet, the unemployment rate has been driven less by job growth, than by the relative decline in the total labor force – the proportion of the population seeking or holding jobs. In August, labor force participation dropped to 66.0 percent, down from 67.1 percent in March 2001, as the labor force contracted by 152,000.

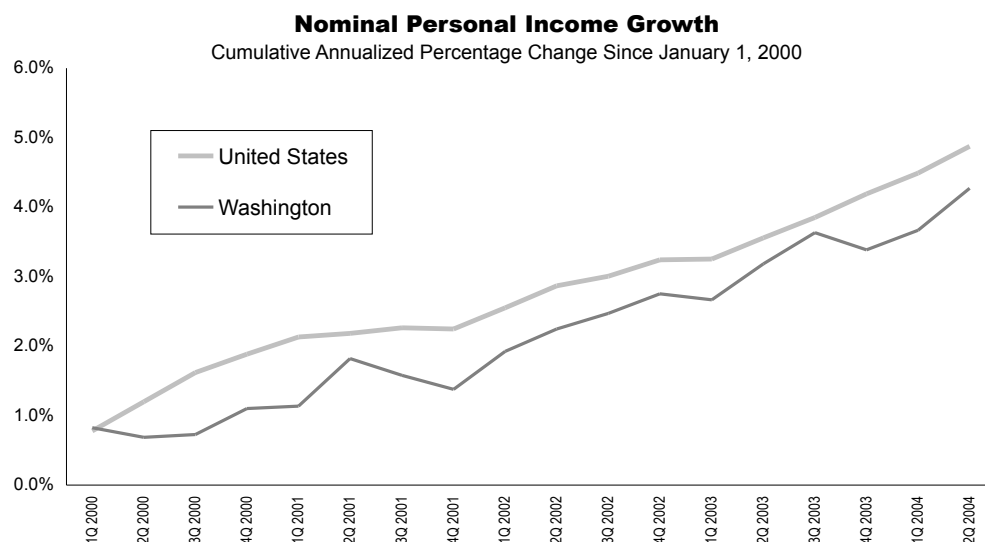
Adjusted for those that have abandoned their job searches, the unemployment rate is close to 2.8 percentage points higher than March 2001's 4.3 percent. This trend shows little sign of reversing; after increasing by 1.1 percent in 2003, the labor force has grown at only 0.5 percent so far in 2004. An analysis by the Economic Policy Institute has raised concerns about the even larger deceleration among prime-age workers (adults age 25-54), which grew 1.6 percent in 2003, dropping to 0.5 percent this year, in stark contrast to previous recoveries. After impressive gains earlier in the year, job growth has averaged 100,000 jobs created in the last few months. Sustained payroll growth of 150,000 per month will be adequate to meet population growth. EPI estimates that at least twice that amount is needed to address substantial labor slack currently masked by low participation rates.

Similar to the labor market situation, the broader economy has improved, but underlying problems remain. Uneven Gross Domestic Product growth can be more a consequence of accounting subtleties rather than larger economic trends. Strong GDP growth at the end of 2003 gave way to slower growth in the first half of 2004, prompting Federal Reserve Chairman Alan Greenspan to describe the economy as entering a "soft patch."

In late September, the Department of Commerce's second quarter estimate of GDP growth was revised upward to 3.3 percent, from the initial estimate 2.8 percent. On the surface this report eased concerns that GDP growth was slowing, but concerns remain. Nearly 0.8 percent – about a fourth of the increase – was attributable to private inventory growth rather than symmetric growth across the economy. The trade deficit was estimated at \$580.3 billion – a staggering 5 percent of GDP.

The primary cause for concern has been consumer spending. Automobile and durable good purchases have shown weakness in recent months, and were unlikely to remain near at peak levels anyway. Softening consumer demand has yet to affect the other linchpin of the recovery: housing. Residential construction and sales of both new and existing homes remain at or near record levels. Given the inevitable increase in long-term interest rates – and with them, mortgage rates – even the housing market will slow in the next year or two.

Perhaps the most immediate threat to the recovery lies in energy prices. Highly volatile commodity trading in light, sweet crude oil passed \$50 per barrel for the first time in history in late September. In the last 18 months, concerns about supply have rattled future markets, as production disturbances – both potential and realized – have emerged in succession in Iraq, Venezuela, Norway, Russia, Nigeria, and the hurricane ravaged US gulf coast. The fundamental problem, however, is one of demand, as oil consumption expands in developing countries, especially China. Excess production capacity has slipped precariously, and there is simply no margin to cover major supply disruptions.



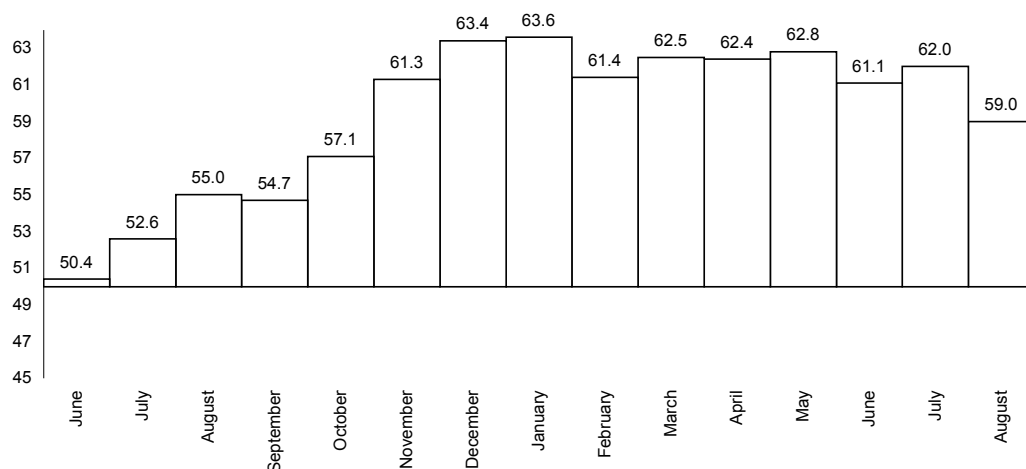
The impact of high crude oil prices on retail gasoline has been muted up to this point. Seasonal changes – winter heating oil production – typically result in higher gasoline prices under even the most tranquil market conditions. With refinery inventories unusually low, substantial energy price increases are possible this fall and winter, before receding in the spring.

Highly inelastic demand for oil requires substantial price increases to bring the market into equilibrium, which has in turn emboldened speculators. Sustained crude oil prices over \$40 per barrel will increase inflation; prices in excess of \$50 per barrel for any sustained period of time will undermine the short-term prospect for economic growth. In the long run, however, insufficient income growth and high consumer debt levels present a much larger danger to the economy than high energy prices.

Locally, the impact of the September 11<sup>th</sup> terrorist attacks is fading. After dropping 6.4 percent between 2000 and 2002, total passenger traffic at Seattle-Tacoma International Airport has rebounded substantially. After the first eight months of 2004, traffic is running 1.3 percent above 2000 levels, on track to set a new record.<sup>3</sup> Hotel occupancy rates, buoyed by a resumption in convention activity and burgeoning cruise ship bookings, have dramatically strengthened. Vacancy rates near 40 percent in 2002 and 2003 have fallen to 31.2 percent over the first seven months of 2004, while discounting has abated and rates have stabilized.<sup>4</sup>

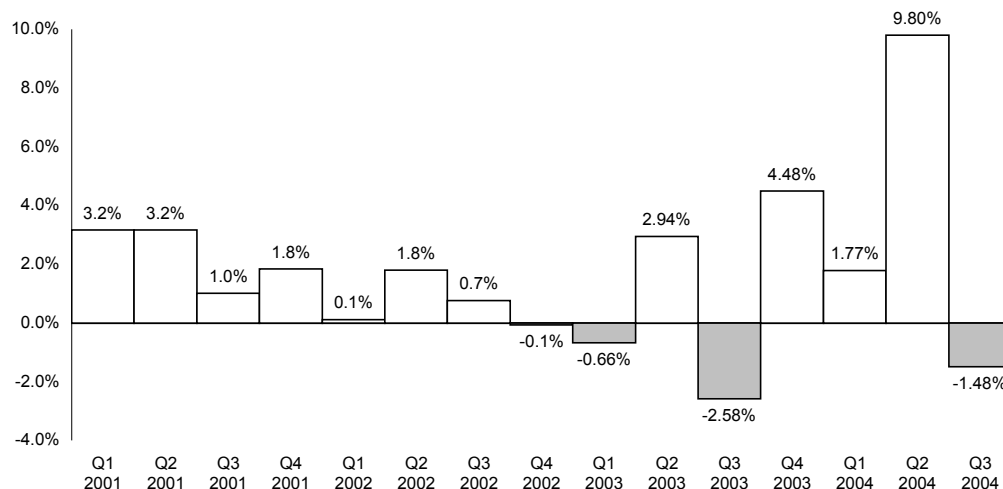
## US Manufacturing Activity Index

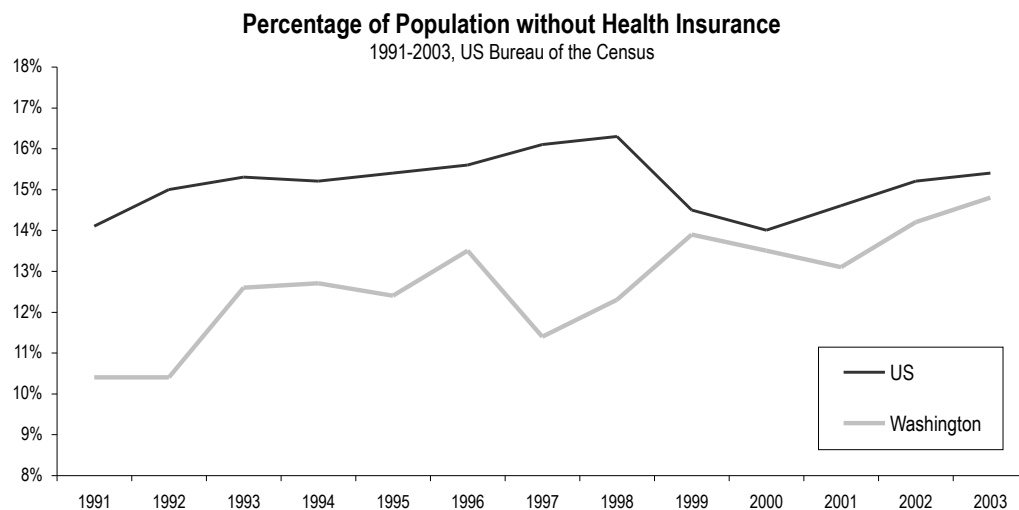
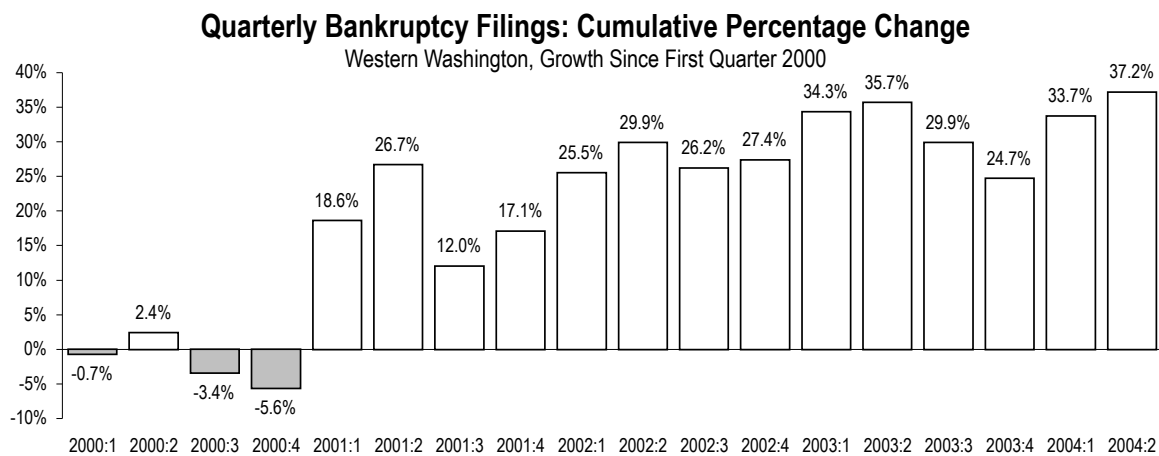
PMI Monthly Data since June 2003; Scores Below 50 Indicate Contraction



## US Private Residential Construction

Seasonally Adjusted Quarterly Change, Completed Units





To be sure, problems remain. Despite low inflation, real per capita personal income is still below 2000 levels. In both 2001 and 2002, Real Per Capita Personal Income declined, for a cumulative change of negative 1.9 percent, offset only slightly by anemic growth in 2003. Income levels are unlikely to exceed 2000 levels until the middle of 2005. More broadly, the most recent data indicate that Real Per Capita Gross State Product fell 1.6 percent in 2001.<sup>5</sup> Bankruptcy filings in Western Washington are up 37.2 percent since the start of 2000.<sup>6</sup>

Although the entire state has suffered during the downturn, the worst effects were focused on the Puget Sound region, and King County in particular. In the last twelve months, however, non-farm employment growth in King County has actually outpaced the rest of the state, 2.4 percent to 2.1 percent.<sup>7</sup>

The increase in employment has been unevenly distributed. While most sectors saw increases, manufacturing employment is down 3.8 percent, on top of the 11.7 percent decrease the year before. Unlike the 2002-2003 decline, which occurred entirely in non-aerospace manufacturing, the bulk of the fall in the last 12 months occurred in aerospace and parts manufacturing – down 5.0 percent. By far the largest payroll growth occurred in construction – up 6.9 percent since last July. Other major sectors – health care, finance, insurance and real estate, and government employment – recorded between 1.5 and 1.9 percent growth.

Although health care employment has been strong, there are signs of problems ahead. Medical cost inflation, after abating in the mid-1990s, has returned to the growth rates of the late 1980s and early 1990s. Meanwhile the proportion of the population without health insurance has reached an all-time high in Washington State. The market for the direct purchase of insurance, which a decade ago covered 15 percent of Washington residents, now only serves 10.6 percent of the population.<sup>8</sup> Insurance is increasingly limited to employees of large companies and Medicare and Medicaid recipients.

**Summary Economic Forecast**

Percentage Change from Preceding Year

	2001	2002	2003	2004	2005	2006	2007
<b>King County</b>							
Employment	-3.9%	-0.6%	-0.7%	1.4%	2.7%	2.5%	2.0%
Nominal Personal Income	1.7%	1.5%	2.0%	4.4%	5.5%	5.3%	5.2%
Housing Permits	-18.7%	-4.0%	1.4%	2.3%	-2.0%	-0.2%	0.5%
Population	1.1%	1.0%	0.3%	0.5%	0.9%	0.9%	0.9%
Consumer Price Index *	3.7%	1.9%	1.6%	2.5%	2.4%	2.5%	2.3%
<b>Washington State</b>							
Employment	-2.9%	1.7%	0.6%	1.6%	2.2%	2.0%	2.0%
Nominal Personal Income	2.6%	3.4%	3.5%	4.4%	4.6%	4.8%	4.8%
Housing Permits	-1.7%	4.8%	4.0%	-3.8%	-3.0%	-1.1%	-1.1%
<b>United States</b>							
Employment	0.2%	-1.1%	-0.3%	1.1%	2.0%	1.6%	1.6%
Nominal Personal Income	3.3%	2.7%	3.3%	5.6%	5.8%	5.5%	5.0%
Housing Starts	2.0%	6.5%	8.2%	2.7%	-7.9%	-4.6%	-0.8%
Three-month Treasury Yield	-22.0%	-47.1%	-11.3%	34.0%	28.2%	18.5%	16.4%
Consumer Price Index	2.8%	1.6%	2.3%	2.7%	2.6%	2.5%	2.4%
Real GDP	0.3%	2.4%	2.7%	2.9%	3.1%	2.8%	2.8%

\* Puget Sound Region

Residential real estate continues to show remarkable strength. Sales in August are at near record levels, and prices have continued to appreciate in spite of economic conditions. The market has been strong, rapidly absorbing new housing stock from the residential construction boom. Residential construction has been driven, in turn, by unprecedented low mortgage rates and, to a lesser extent, the complete collapse in commercial construction activity.

The local market for commercial real estate has stabilized. The commercial office space vacancy rate for Seattle fell two percentage points in the last year, from 16.2 percent to 14.2 percent. Across the region, total vacant office space has also fallen, from 12.1 to 11.3 million square feet.<sup>9</sup> In the coming year, the region will have to absorb two large vacancies – Washington Mutual's consolidation of over 2 million square feet of leased space in a new office tower adjacent to the Seattle Art Museum, and substantial redundancies anticipated at AT&T Wireless, recently acquired by Cingular Wireless. Aside from completion of a handful of long-standing projects predating the recession, no increase in office space is expected from commercial construction over the next year.

**ECONOMIC FORECAST**

Entering 2004, Wall Street prognosticators feared that a booming economy would force a rapid increase in interest rates, undermining equity markets. The stock market has indeed stalled, but for the opposite reason.

## ECONOMIC AND REVENUE FORECAST

While the economy, at least as measured by Gross Domestic Product, has shown improvement in each of the last two years, it has not been enough to make up for lingering labor market concerns, or energy price volatility.

Even as the Federal Reserve has acted to increase short-term interest rates, medium to long-term bond yields have actually fallen. Beyond soaring oil prices, or medical cost inflation, corporate balance sheets remain in excellent condition. Equity markets appear to be reflecting general concerns that the economy will slow, depressing earnings, rather than reacting to an immediate change in profitability.

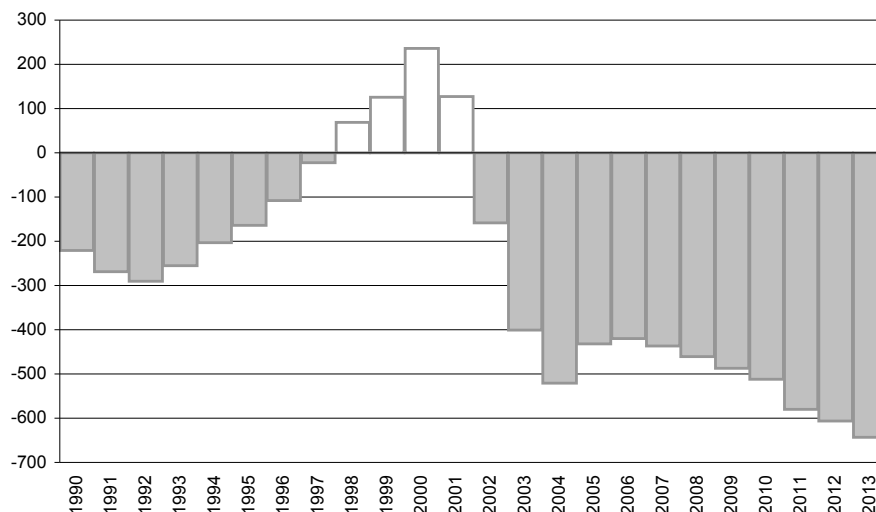
Clearly, continued hostilities in Iraq have also played a substantial role in unsettled financial markets. Given the almost certainty of a long-term US military deployment in Iraq for the foreseeable future, market conditions may not improve for some time.

Over time, longer duration bond yields should rise and their prices fall as the Federal Reserve continues to tighten short-term rates. The inflationary pressure of higher energy prices will likely mandate Fed action, even if the economy falls well short of spectacular.

Continued improvement is anticipated in 2005, with business investment continuing to offset slackening consumer demand. Modest employment growth should accelerate, but a return to 1998-2000 levels is still

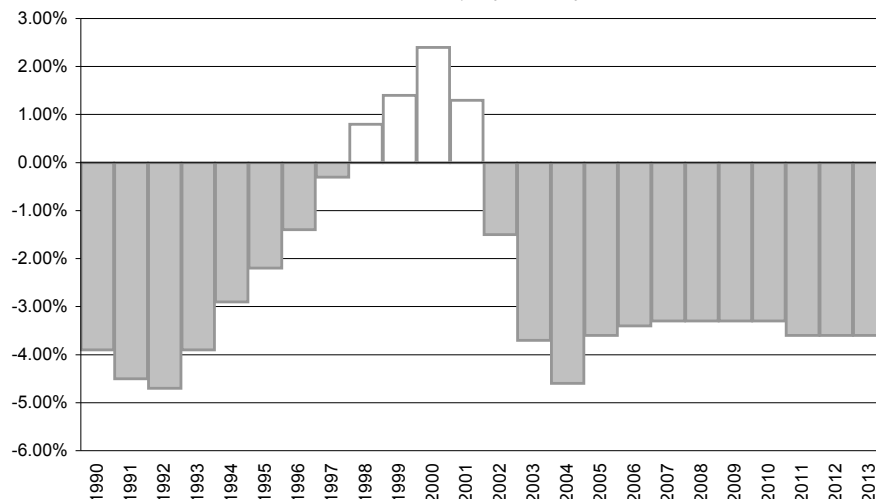
### Nominal Federal Budget Deficit

Federal Fiscal Years, 1990-2002 Actuals, 2003-2013 Center on Budget and Policy Priorities Projection



### Federal Budget Deficit as a Percentage of GDP

Federal Fiscal Years, 1990-2002 Actuals, 2003-2013 Center on Budget and Policy Priorities Projection  
Gross Domestic Product forecast by Congressional Budget Office



## ECONOMIC AND REVENUE FORECAST

two to three years away. Residential real estate and construction, carried three years by historically low long term interest rates, will return to more natural levels.

The Federal Reserve Board of Governors has increased the federal funds rate by 75 basis points so far this year, after 500 basis points of reductions starting in January 2001. The forecast anticipates 75 basis points in further increases over the rest of 2004 and the first half of 2005. The Fed's stated preference for measured action suggests gradual and relatively predictable increases in short-term interest rates.

### All King County Funds Major Revenue Sources, 1998-2005

	1997 Adopted	1998 Adopted	1999 Adopted	2000 Adopted	2001 Adopted	2002 Adopted	2003 Adopted	2004 Adopted	2005 Proposed
TAXES	675,767,143	717,567,775	765,481,815	719,275,061	715,108,733	746,850,357	768,926,884	810,477,672	775,634,731
LICENSES & PERMITS	14,820,717	16,064,790	16,040,636	18,022,369	18,066,214	18,472,802	20,692,723	24,557,022	25,500,074
INTERGOVERNMENTAL REVENUE	26,180,043	28,640,718	26,756,947	26,756,947	26,756,947	35,829,205	-	-	-
FEDERAL GRANTS-DIRECT	28,330,493	24,137,304	26,852,073	28,650,976	30,207,497	32,359,967	36,380,703	36,012,144	36,048,518
FEDERAL SHARED REVENUES	770,375	721,204	732,617	678,590	688,182	699,091	1,069,761	1,080,642	1,094,152
FEDERAL GRANTS-INDIRECT	41,299,570	46,529,744	47,740,164	44,605,870	62,580,257	65,173,089	87,214,090	87,876,906	85,995,984
STATE GRANTS	80,210,099	81,134,564	81,737,617	99,941,683	103,615,392	100,044,636	122,000,403	131,252,575	50,890,604
STATE SHARED REVENUES	751,562	151,721	177,911	176,000	1,301,000	1,045,016	-	14,687	-
STATE ENTITLEMENTS	32,166,680	29,530,487	26,326,768	46,590,108	53,726,160	30,125,795	30,932,093	35,673,353	31,826,481
GRANTS FROM LOCAL UNITS	143,616	150,175	300,732	1,448,525	1,435,851	4,087,240	1,786,320	797,178	767,704
INTERGOVERNMENTAL PAYMENT	83,555,711	104,876,440	118,425,668	123,027,845	135,928,603	124,894,603	117,013,776	140,206,810	243,287,475
CHARGES FOR SERVICES	535,392,848	543,716,432	599,020,549	661,206,645	741,870,293	811,142,004	816,623,983	800,252,718	988,186,233
FINES & FORFEITS	6,775,148	6,300,462	6,493,323	7,069,093	7,232,871	7,537,213	7,803,918	9,119,402	8,290,176
STADIUM OPERATING REVENUES	10,517,057	9,744,434	6,853,074	221,000	-	-	-	150	-
OTHER	957,566,731	1,076,293,410	1,045,807,767	814,292,570	844,656,259	983,258,002	1,002,896,364	872,875,574	1,106,884,676
ALL FUNDS TOTAL	2,495,643,901	2,685,559,660	2,769,718,509	2,591,963,282	2,744,603,933	2,964,476,448	3,125,459,912	2,950,196,833	3,354,406,808

### King County Current Expense Subfund Major Revenue Sources, 1998-2005

	1997 Adopted	1998 Adopted	1999 Adopted	2000 Adopted	2001 Adopted	2002 Adopted	2003 Adopted	2004 Adopted	2005 Proposed
TAXES	222,453,792	243,205,844	252,491,551	269,023,158	286,051,603	297,677,856	301,795,404	312,327,426	327,392,591
LICENSES & PERMITS	4,297,300	5,159,300	4,858,255	4,886,200	5,140,510	5,694,121	5,661,661	6,046,253	7,380,384
FEDERAL GRANTS-DIRECT	353,070	567,654	1,105,599	1,879,779	1,897,000	954,000	2,361,514	1,959,555	1,893,308
FEDERAL SHARED REVENUES	34,500	38,000	39,140	39,140	39,140	40,314	50,000	60,000	60,000
FEDERAL GRANTS-INDIRECT	3,553,889	4,293,999	4,657,898	4,328,755	5,900,152	4,817,776	6,546,708	6,734,208	7,951,779
STATE GRANTS	1,713,228	1,624,236	1,548,526	1,637,478	1,535,680	1,712,365	1,863,402	2,653,350	2,494,140
STATE SHARED REVENUES	141,000	141,000	167,030	176,000	176,000	181,280	-	-	-
STATE ENTITLEMENTS	1,325,000	1,317,000	1,257,917	1,297,505	1,554,125	1,383,967	1,424,505	1,407,505	6,559,055
GRANTS FROM LOCAL UNITS	63,164	70,728	20,320	14,000	14,000	2,614,420	-	-	-
INTERGOVERNMENTAL PAYMENT	22,311,034	46,388,515	49,080,342	52,656,427	55,772,028	56,733,723	52,269,056	56,001,858	53,164,198
CHARGES FOR SERVICES	80,249,108	57,621,784	70,993,265	76,991,057	80,258,079	82,639,182	89,547,761	84,746,544	90,354,251
FINES & FORFEITS	6,630,934	6,223,771	6,420,929	6,810,093	7,164,871	7,524,713	7,780,918	9,079,402	8,230,176
OTHER	20,648,556	33,800,723	24,250,729	25,658,174	25,082,650	19,903,635	18,503,635	23,280,217	22,613,740
CURRENT EXPENSE TOTAL	363,774,575	400,452,554	416,891,501	445,397,766	470,585,838	481,877,352	487,804,507	504,296,318	528,093,622

**NOTE:** Zero values for Intergovernmental and State Shared Revenues caused by phase-out of Title XIX and Motor Vehicle Excise Tax backfill funds, respectively.

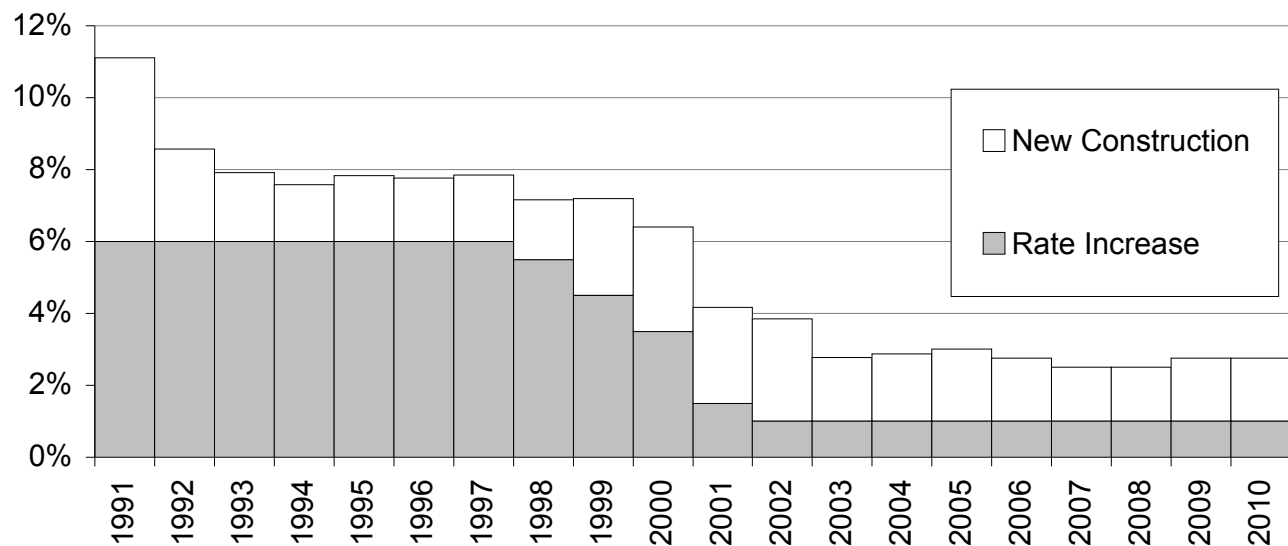


Regional employment growth should accelerate in 2005 before leveling off in 2006. Washington state recorded the highest increase nationally in personal income for the second quarter of 2004, aided by the boost in payroll employment and the strong performance of equity markets in 2003. Obviously the extraordinary personal income growth attained in the late 1990s is unlikely to ever reoccur. The engine of technology boom personal income growth was the stock option; both market performance and structural changes suggest little further boost to income levels the rest this year, or in the foreseeable future.

Both Standard and Poor's 500 index and the Dow Jones Industrial Average stagnated in the first half of 2004, before declining about 3 percent in the third quarter. At the same time compensation changes at Microsoft have significantly reduced the variability – and positive upside – of employee stock ownership. Based on both market performance and the employee compensation policies, this forecast assumes only a limited boost to personal income levels from option and bonus income.

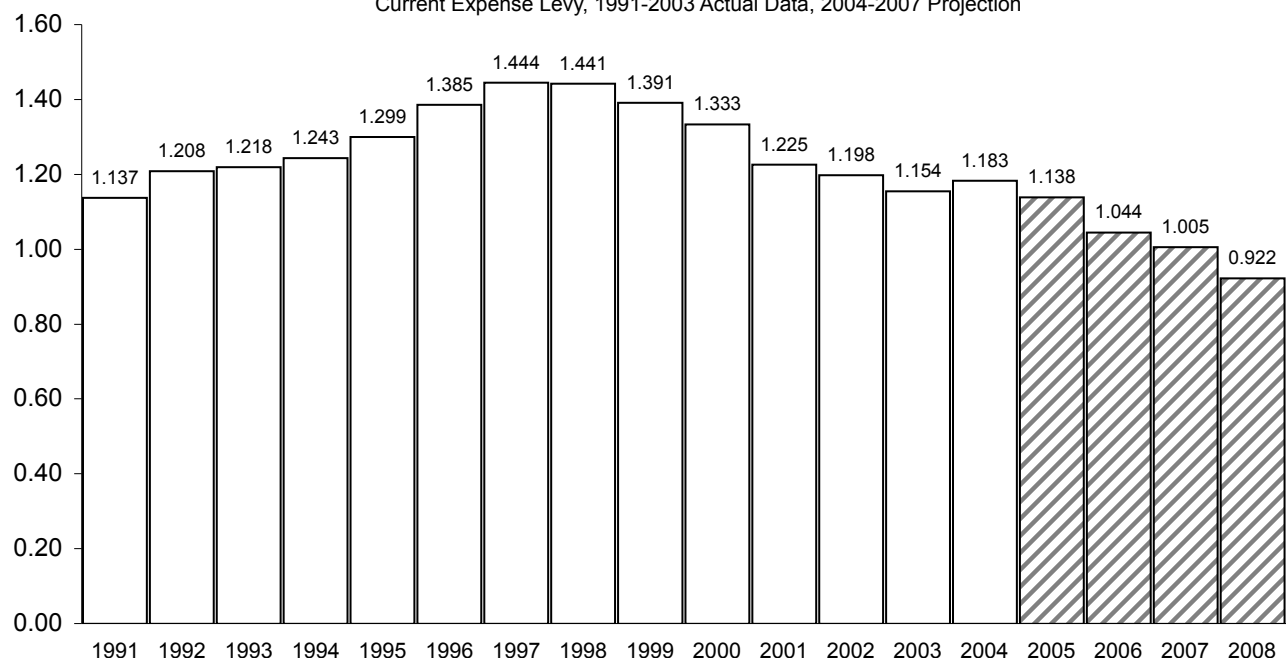
### Property Tax Revenue Growth Components

Current Expense Fund Levy, 1991-2004 Actual Data, 2005-2010 Projection



### Property Tax Rate per \$1,000 of Assessed Valuation

Current Expense Levy, 1991-2003 Actual Data, 2004-2007 Projection



## ECONOMIC AND REVENUE FORECAST

After rising by over 3.6 percent in both 2000 and 2001, growth in the Puget Sound region Consumer Price Index has subsided. Just 1.9 percent and 1.7 percent growth occurred in 2002 and 2003, respectively, driven by unchanged housing costs. Obviously local prices remain dependent on global energy prices, as well as movement in agricultural goods, but core inflation – excluding energy and food – in the Puget Sound region should remain quite low for the next two to three years.

While not yet affecting the economic forecast, the startling rise in the federal budget deficit, and deteriorating outlook for the coming decade could undermine long-term interest rates.

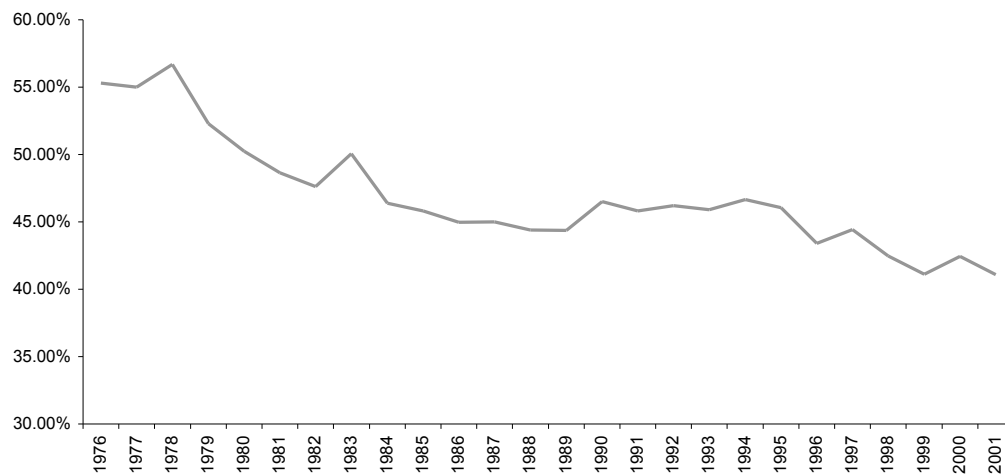
### ***KING COUNTY REVENUES***

Total revenue into the county exceeds \$2 billion dollars,<sup>10</sup> which King County distributes into over 50 separate funds. The largest funds include those for transit, wastewater, surface water management, roads, and the county general fund. The largest revenue source is taxes, followed by charges for services; together they account for over half of all revenues. Taxes include three major property tax levies, three different sales tax assessments, and taxes on real estate transactions. Charges for services include both direct contracts, interfund payments, and other services provided by the county.

Taxes are the largest source of revenues to King County, accounting for 23.1 percent of total revenues and 62.0 percent of current expense subfund revenue. The major tax sources for the county include property

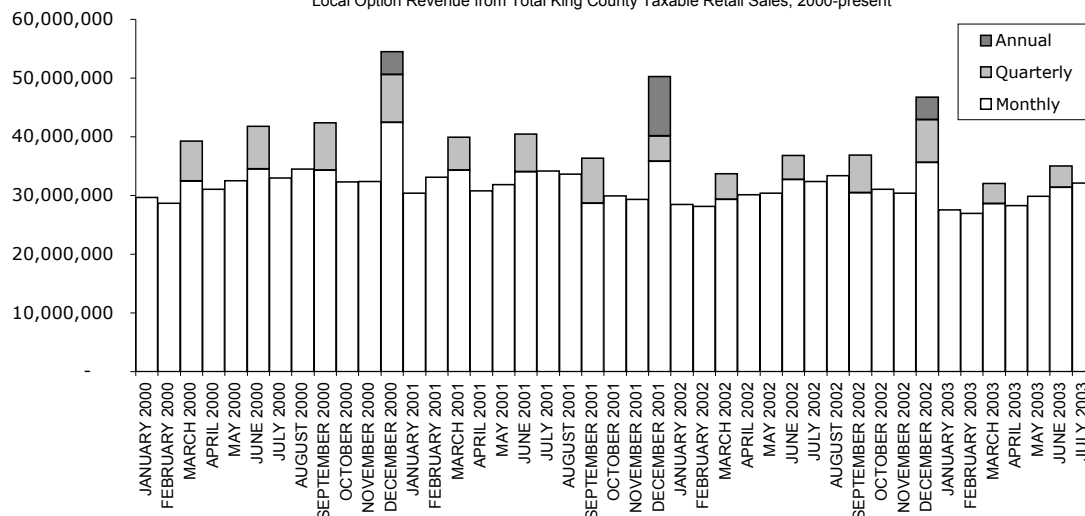
#### **Taxable Retail Sales as a Proportion of Personal Income**

Inclusive of Use Tax payments, 1976-2001

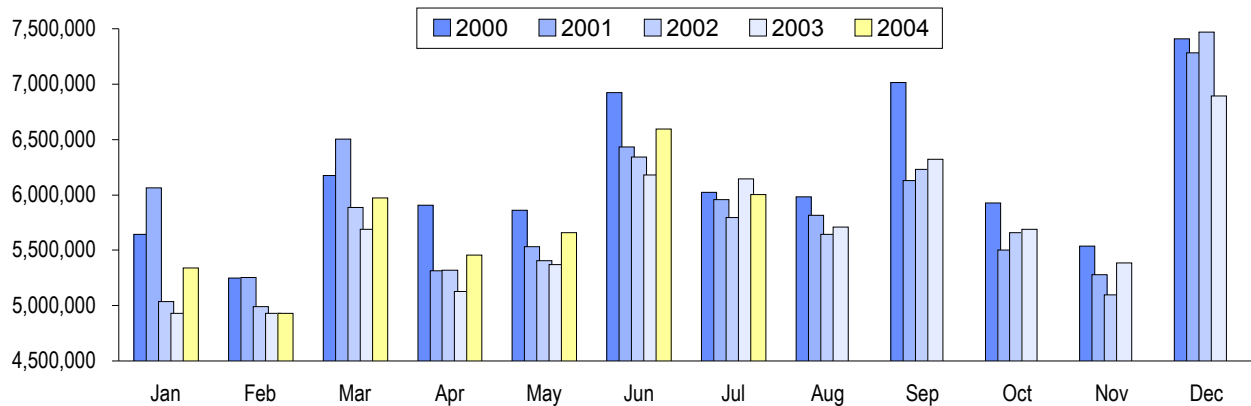


#### **Sales Tax Collections by Reporting Frequency**

Local Option Revenue from Total King County Taxable Retail Sales, 2000-present



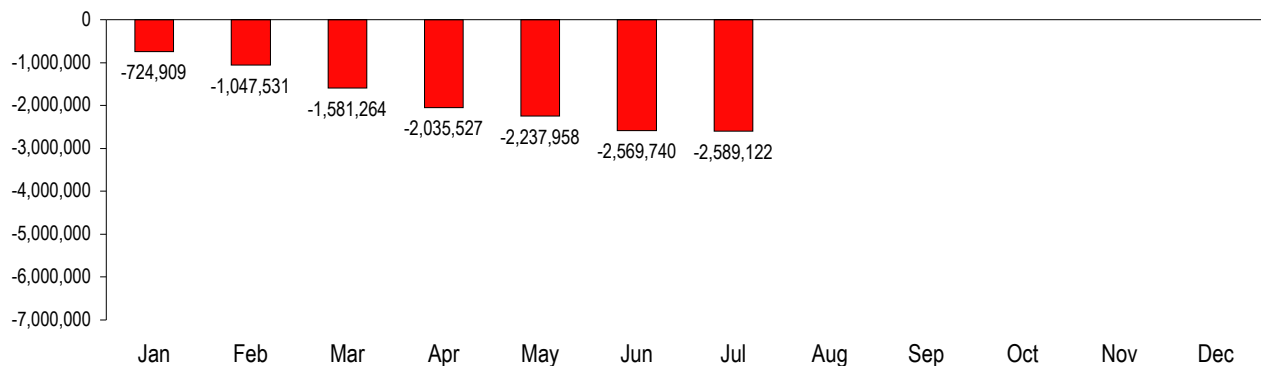
## King County Monthly Sales Tax Collections



## Monthly Collection Detail

	January	February	March	April	May	June	July	August	September	October	November	December
2000	5,643,746	5,247,801	6,175,848	5,908,357	5,860,285	6,924,611	6,023,919	5,982,095	7,013,757	5,929,100	5,534,585	7,407,359
2001	6,062,931	5,251,282	6,503,883	5,313,379	5,533,086	6,431,011	5,958,177	5,815,392	6,127,737	5,499,377	5,280,576	7,282,334
2002	5,036,669	4,988,719	5,884,638	5,321,370	5,407,187	6,339,046	5,792,913	5,645,463	6,228,228	5,656,303	5,096,438	7,471,553
2003	4,931,954	4,932,061	5,687,259	5,127,102	5,369,033	6,181,570	6,144,228	5,708,742	6,321,403	5,689,569	5,385,641	6,894,946
2004	5,338,022	4,928,659	5,970,150	5,454,094	5,657,854	6,592,828	6,004,537					

## Year-to-Date 2004 Variance from 2000-2001 Peak



## Year-to-Date Collection Detail

	January	February	March	April	May	June	July	August	September	October	November	December
2000	5,643,746	10,891,548	17,067,396	22,975,752	28,836,037	35,760,649	41,784,567	47,766,662	54,780,419	60,709,520	66,244,105	73,651,464
2001	6,062,931	11,314,213	17,818,096	23,131,476	28,664,562	35,095,573	41,053,750	46,869,143	52,996,879	58,496,256	63,776,832	71,059,166
2002	5,036,669	10,025,388	15,910,026	21,231,396	26,638,583	32,977,629	38,770,542	44,416,005	50,644,233	56,300,536	61,396,974	68,868,527
2003	4,931,954	9,864,015	15,551,273	20,678,376	26,047,409	32,228,980	38,373,208	44,081,950	50,403,353	56,092,922	61,478,563	68,373,509
2004	5,338,022	10,266,682	16,236,832	21,690,926	27,348,780	33,941,609	39,946,146					

\* Data presented are total local option sales tax collections less Department of Revenue 1 percent administration fee. 90.4 percent of County sales tax receipts are deposited in the current expense fund. The remainder are dedicated to the Sales Tax Cont

taxes, sales and use taxes, hotel and motel taxes, and telephone excise taxes to support the enhanced-911 system. Total King County tax revenue is projected to be \$775.6 million in 2005, a decrease of 4.3 percent over the adopted 2004 budget. These revenues support operating expenses, debt service, and some capital projects. Property taxes are the largest single tax source for the county, with a proposed levy of approximately \$406.8 million in 2004, including \$55.2 million collected for Emergency Medical Services, \$19.6 million of which is disbursed directly to the city of Seattle.

### PROPERTY TAX

Property taxes are collected through the countywide levy, the unincorporated area levy, the Emergency Medical Services levy, and voter approved debt. These receipts are dedicated to various funds within King County.

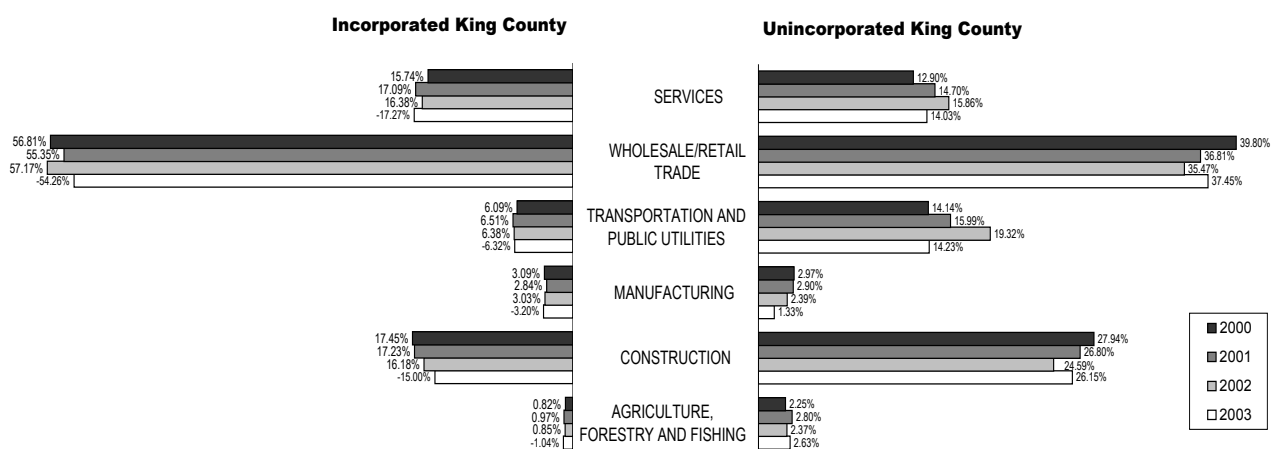
Property taxes are limited by both county policy and state law. Under Initiative 747, approved by Washington voters in 2001 (but rejected by a majority of King County voters), the regular levy can grow at only one percent annually, plus the increase in new construction. With inflation typically running two or three percent, this measure is gradually decreasing the effective tax paid by typical property owners, and reducing the dollars available for the current expense fund.

The countywide levy<sup>11</sup> is projected to grow by roughly 3.0 percent in 2004, with new construction accounting for 2.0 percent of the increase. The overall countywide levy is projected to increase from \$236.2 million to \$258.3 million in 2004. The amount remaining for the current expense subfund is the total levy capacity less distributions for debt service, parks, the Automated Fingerprint Identification System, river improvement, veterans, and other designations. Current expense revenues from the property tax levy are estimated at \$225.7 million.

The unincorporated area levy (traditionally known as the road levy) is proposed at \$63.9 million for 2004.

## Taxable Retail Sales by Standard Industrial Classification

January - July 2002 Business Activity (March - September 2002 Department of Revenue Disbursements)



<b>Sales Tax Forecast Detail</b>					
	2001 Actuals	2002 Actuals	2003 Actuals	2004 Adopted	2005 Proposed
<b>General Local Option</b>					
Current Expense	64,237,486	62,258,958	61,154,089	62,062,318	65,871,140
Children and Family	3,268,722	3,168,044	3,111,823	3,158,038	3,351,850
Sales Tax Reserve	3,552,958	3,443,526	3,382,416	3,432,650	3,643,315
Total	71,059,166	68,870,529	67,648,329	68,653,007	72,866,305
<b>Criminal Justice</b>					
Total	10,958,675	10,485,286	10,331,066	11,074,145	11,295,913
<b>Public Transportation</b>					
Total	277,796,000	297,136,000	302,199,000	308,041,000	325,968,986

***SALES TAX***

Sales taxes constitute Washington's largest revenue source, and King County's second largest source of tax receipts. A sales tax rate of 8.80 percent is assessed in the county, distributed as follows:

6.50 percent is collected by the state;

1.00 percent is a local option tax divided between cities and the county;<sup>12</sup>

0.80 percent is collected to support Metro Transit;<sup>13</sup>

0.40 percent is collected by the Regional Transit Authority (Sound Transit);<sup>14</sup>

0.10 percent is collected to support criminal justice programs.<sup>15</sup>

The sales tax is strongly influenced by changes in the economy and by the geographic areas from which it is collected. The public transportation and criminal justice funds receive revenues from countywide retail sales, with unincorporated areas constituting a little over four percent of the tax base. In contrast, over 17.6 percent of King County's general fund sales tax revenue is collected in unincorporated areas. Differences in the geographical composition of taxable retail sales also complicate analysis of revenue over the course of the business cycle. For example, the relative dominance of the construction sector in unincorporated King County makes the current expense subfund more sensitive to economic conditions than countywide taxes for transit and criminal justice.

Sales taxes place a disproportionate burden on lower income households. Over time, the inability to tax internet transactions and a general lag behind personal income growth will also prevent King County sales tax receipts from keeping pace with the cost of delivering most government services.

Purchases by King County residents from firms that do not operate in Washington are typically not subject to sales taxes. The rapid expansion of internet driven electronic commerce and Washington's high sales tax rates have provided a substantial incentive for consumer purchases over the internet to realize significant tax savings. A study published in July by researchers at the University of Tennessee has attempted to quantify the impact of internet and catalog sales on state and local sales taxes. The study concluded that roughly half a billion in state and local sales tax revenue was lost in Washington in 2003 due to remote purchases,

## ECONOMIC AND REVENUE FORECAST

forecasted to up to \$1.1 billion in 2008. These projections have been built into the outyear sales tax forecast.

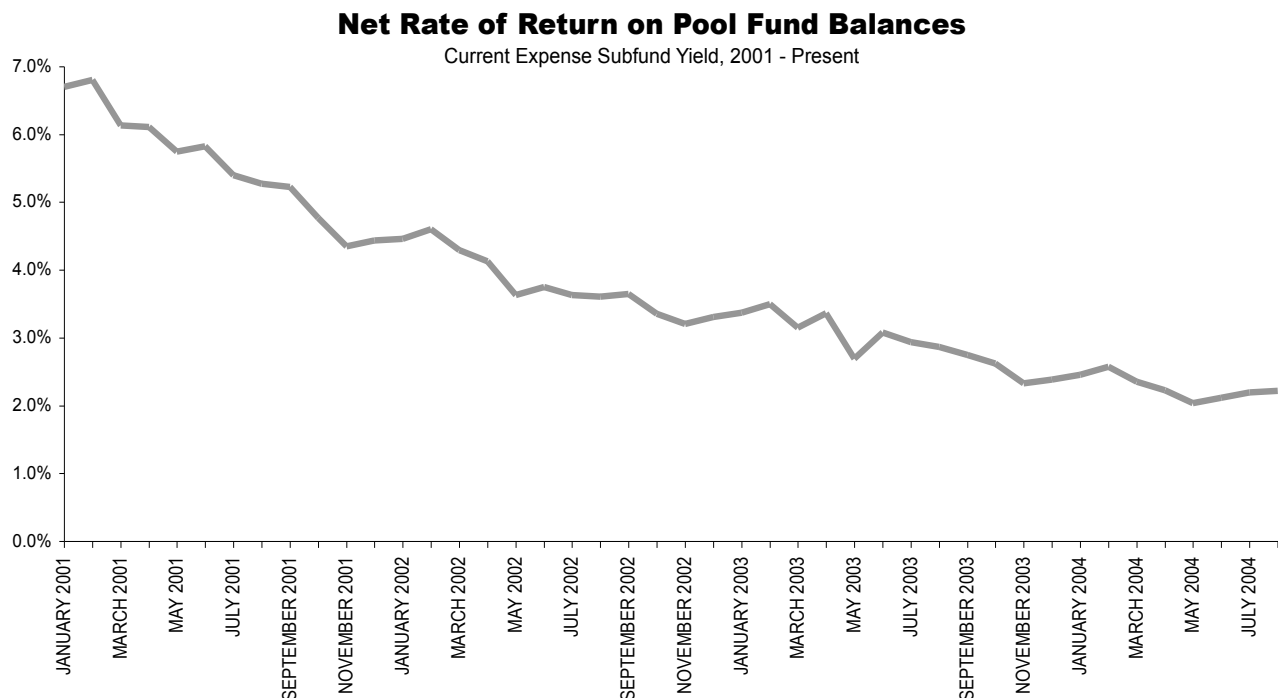
Total projected 2005 general fund sales tax revenue is \$72.9 million, an increase of 6.11 percent over estimated 2004 receipts. Of the total, \$3.4 million will be deposited in the children and family services subfund while \$3.6 million is earmarked for the sales tax reserve subfund, the proceeds of which are used to support major maintenance expenses. The remaining \$65.9 million is dedicated to the current expense subfund. These subfunds, along with the inmate welfare subfund, comprise King County's general fund.

### ***REAL ESTATE EXCISE TAX***

King County levies the Real Estate Excise Tax (REET) in unincorporated King County and administers state and city REET taxes throughout the county. Reflecting unprecedented low interest rates, real estate sales have been remarkably high in recent years. Tax collections have also been boosted in the last two years by three unusually large timber tract transactions. Reflecting the slowdown in construction and the decreased stimulus effect of low mortgage rates, high REET revenues will almost certainly decline in the coming year. REET consists of two 0.25 percent taxes on real estate transactions. Each is forecasted at just over \$4.9 million in 2005.

### ***INTEREST EARNINGS***

Because of high volatility, attributable to variance in both interest rates and county fund balances, the Office of Management and Budget continues to provide a conservative interest earnings forecast. Interest rates have been projected using futures prices on the New York and London markets and correlating them with historic pool earning performance. For 2005, a rate of return of 3.225 percent is assumed. This forecast will be revised following the Federal Reserve Open Market Committee meeting on November 10, 2004.



*ENDNOTES*

<sup>1</sup> US Department of Labor, Bureau of Labor Statistics.

<sup>2</sup> US Department of Commerce, Bureau of Economic Analysis.

<sup>3</sup> Port of Seattle, *Airport Activity Report*.

<sup>4</sup> Wolfgang Rood Hospitality Consulting.

<sup>5</sup> US Department of Commerce, Bureau of Economic Analysis.

<sup>6</sup> American Bankruptcy Institute.

<sup>7</sup> Washington State Employment Security Department.

<sup>8</sup> US Bureau of the Census.

<sup>9</sup> Commercial Space Online, Inc. survey data [<http://www.officespace.com>] and Cushman and Wakefield.

<sup>10</sup> Interfund transfers, overhead rates, and other transactions duplicate some funds in the total revenue figure of \$3.2 billion.

<sup>11</sup> The countywide levy includes the current expense fund and dedicated millage for mental health/developmental disabilities, river improvement, human services, veterans' aid, intercounty, and limited bond redemption.

<sup>12</sup> Within cities, 0.15 percent is distributed to the county, and 0.85 percent to the city. King County receives the full 1.00 percent collected in unincorporated areas.

<sup>13</sup> This tax was approved in April 2001 to replaced funds lost with the repeal of the Motor Vehicle Excise Tax by Initiative 695 in November 1999.

<sup>14</sup> This tax is not collected in the rural part of King County where the sales tax rate is 8.40 percent.

<sup>15</sup> 90 percent of these funds are allocated to the cities on the basis of population. King County receives a share based on unincorporated population, in addition to the remaining 10 percent. This tax was approved by county voters in 1992.